



БУРНЕФТЕГАЗ



БАШНЕФТЬ
АКЦИОНЕРНАЯ НЕФТЯНАЯ КОМПАНИЯ

COMMERCIAL INVOICE

DATE: 7.19.2019 **TRANSACTION №:** BBNT/ESRB/SARL/JP54-177-RTD **INVOICE №:** BCI 71019
BUYER REF: KS/45/2019

SELLER/TITLE HOLDER Company Name: OJSC BURNEFTEGAZ BASHNEFT REFINERY ADDRESS: st. Ordzhonikidze, 5, Tyumen, Tyumen region, 625002 EMAIL: sales@burneftegas-bashneft.com, burneftegas.bashneft@bk.ru PHONE: +7 (345) 256-59-10, +7 (915)1678969	BUYER/IMPORTER: Company Name: ADDRESS: Email: info.com, TEL №.: FAX: +0
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Terms and Conditions of Sales and Payment (INCOTERMS): FOB	Delivery Port: ROTTERDAM Buyer Tank Farm:
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Description of Product: AVIATION KEROSENE JET FUEL JET A-1/TS1 GOST10227 (JET A 1")	Origin: Russian Federation	Total Quantity: 2,000,000 BBL Contract: 4,000,000 BBL
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Unit Price: Gross \$ 54.00 USD/Net \$52.00 USD Per Bbl. Commissions: \$2 USD Seller side \$2 USD Buyer side.	TOTAL INVOICE VALUE: \$76, 000.000.00
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SELLER FIDUCIARY BANKING COORDINATES

Bank Name	VTB {JSC}
Bank Address	ULITSA AKADEMIKA SKRYABINA, 1/58, MOSKVA, 109377
Account №.	30702841200000004711
Account Name	OJSC BURNEFTEGAS BASHNEFT REFINERY
Swift Code/ABA Number	BCGURUMM
Bank Officer	DMITRY ANDREI

BUYER BANKING COORDINATES

Bank Name	USB
Account Name	
Bank Address	



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Account №.	CH89
Swift Code	UBSWCH
Wire Routing No	
Bank Officer:	
Email/Phone:	

QUALITY CERTIFICATE SPECIFICATIONS

Property	Limits	Test Method		Remarks
		IP	ASTM	
APPEARANCE				
Visual appearance	Clear, bright and visually free from solid matter and undissolved water at ambient fuel temperature			
Colour	Report		D 156 or D 6045	
Particulate contamination mg/L	Max 1.0	423		
Particulate, cumulative channel particle counts, ISO Code & Individual Channel Counts		564 or 565 or 577		
≥ 4 µm(c)	Report			
≥ 6 µm(c)	Report			
≥ 14 µm(c)	Report			
≥ 21 µm(c)	Report			
≥ 25 µm(c)	Report			
≥ 30 µm(c)	Report			
COMPOSITION				
Total Acidity, mg KOH/g	Max 0.015	354	D 3242	
Aromatics, % v/v	Max 25.0	156	D 1319	
OR Total Aromatics, % v/v	Max 26.5	436	D 6379	
Sulphur, Total, % m/m	Max 0.30	336	D 1266 or D 2622	
Sulphur, Mercaptan, % m/m	Max 0.0030	342	D 3227	
OR Doctor Test	Negative	30	D 4952	
Refinery Components at point of manufacture:				
Non Hydroprocessed Components, %v/v	Report (incl. 'nil' or '100%')			
Mildly Hydroprocessed Components, % v/v	Report (incl. 'nil' or '100%')			
Severely Hydroprocessed Components, % v/v	Report (incl. 'nil' or '100%')			

Адрес: ул. Орджоникидзе, 5, Тюмень, Тюменская обл., 625002, Время работы: Открыто - Закрывается в 18:00 Телефон: 8 (345) 256-59-10 www.bashneft.com

THIS C I BECOMES NULL AND VOID WITHIN FIVE (5) INTERNATIONAL WORKING DAYS





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Synthetic Components, %v/v		Report (incl. 'nil' or '50%')			
INCIDENTAL MATERIALS			585		
Fatty Acid Methyl Ester (FAME), mg/kg	Max	50	583 590 599	ASTM D7797	
VOLATILITY			123	D86	
Distillation		Report			
Initial Boiling Point, °C		Report			
Fuel Recovered					
10% v/v at °C	max	205.0			Or IP 406 or D 2887,
50% v/v at °C		Report			
90% v/v at °C		Report			
End Point, °C	max	300.0			
Residue, % v/v	max	1.5			
Loss, % v/v	max	1.5			
Flash Point, °C	min	38.0	170 or 523	D 56 or D 3828	
Density at 15°C, kg/m ³		775.0 min to 840.0 max	160 or 365	D 1298 or D 4052	
FLUIDITY					
Freezing Point, °C	max	-47.0	16 or 435 or 528 or 529	D 2386 or D 5972 or D 7153 or D 7154	
Viscosity at -20°C, mm ² /s(cSt)	max	8.000	71	D 445	or D7042,
COMBUSTION					
Specific Energy, net, MJ/kg	min	42.80	12 or 355	D 3338 or D 4809	
Smoke Point, mm	mon	25.0	598	D 1322	
OR					
Smoke Point, mm	min	18.0	598	D 1322	
AND Naphthalenes, % vol.	max	3.00		D 1840	

Quality of JET A 1st delivered under the present contract should meet to Requirements of A-1/TS1 Jet A-1's is -47 °C (-53°F), (GOST10227-86), switching, but not being limited to the requirements of the mentioned below specification.

The total Spot quantity of the Goods sold and purchased under this contract is equal 2,000,000 Barrel (Trial Shipment). The Delivery Schedule of the Goods can be changed upon mutual parties' agreement.

Note: Upon successful delivery of the Trial Shipment/Lift, the parties are engaged in a minimum twelve (12) month Contract with Rolls & Extension's ("R&E") of up to (4) years, and within (5) Five International Banking Days, the Buyer's Bank will issue a revolving NON SBLCT, TT, with a minimum validity of (365+1 Days), from a Top 100 World Bank.

TRANSACTION PROCEDURE FOR FOB ROTTERDAM:

1 Buyer issues ICPO, and company registration certificate and data page of buyer's Passport or any I.D.

2. Seller issues Commercial Invoice (CI) & Warning Letter to buyer, buyer signs and

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returns back to seller with his tank farm TSA. Seller provide the below documents to buyer.

- Company Registration Certificate.
- Product Quality Passport (Dip Test Result).
- Statement of Product Availability
- Certificate of Origin of the Product.

3. Seller logistics team verify buyer's provided tank farm and pay 3 days first on buyer's tank farm and after confirmation of the funds by buyer's tank farm, Buyer pays the remaining 2 days to his Tank Farm Company to obtain 5 Days TSR, to show both parties proof of readiness. GPS Coordinate-Tank storage receipt (TSR)

4. Seller issues following POP documents to Buyer:

- a) Injection report
- b) Dip test authorization letter (DTA) - Unconditional
- c) Authorization to seller
- d) Fresh SGS Report or equivalent.
- e) Authorization to verify the product in seller's tank (ATV)

5. Buyer conducts Dip test on the product and makes the payment for the total value of product injected into the tanks through the means of MT103- TT.

6. Product Injection to buyer's tank proceed.

7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the Commercial Invoice and extension of transaction by issuing 12 months contract to buyer for proceeding.

NOTE: Upon agreement of transaction procedure the buyer will revert back with an official LOI with full detail along with their indicated on the SCO price to purchase for seller consideration. End of document

2,Note: These procedures should not be changed. These above procedures has been approved by the refinery in Russia Federation and serve as a guideline for all transactions involving export of oil products from Russia Federation on FOB basis

{SELLER SIGNATURE}

{BUYER SIGNATURE}



Represented By:

Mr. Alexander Anatolievich Shcherbinin /Klevtsov Yevgenii Alekseevich M.D/
Deputy General Director of Oil & Gas Treatment,
Refining and Delivery (Transportation)



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АКЦИОНЕРНАЯ НЕФТЯНАЯ КОМПАНИЯ

COMMERCIAL INVOICE

DATE: 7.20.2019

TRANSACTION №.BBNT/ESRB/SARL/JP54-177-RTD

INVOICE №: BCI 71019

BUYER REF:ESRB/2019

SELLER/TITLE HOLDER

Company Name: OJSC BURNEFTEGAZ BASHNEFT
REFINERY
ADDRESS: st. Ordzhonikidze, 5, Tyumen, Tyumen region,
625002
EMAIL: sales@burneftegas-bashneft.com,
PHONE: +7 (345) 256-59-10, +7 (915)1678969

BUYER/IMPORTER:

Company Name: ADDRESS: Email:info @s.com,
TEL №.: +
FAX: +3

Terms and Conditions of Sales and Payment (INCOTERMS):

FOB

Delivery Port: ROTTERDAM

Buyer Tank Farm:

Description of Product: AVIATION KEROSENE JET FUEL JET
A-1/TS1 GOST10227(JET A 1")

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BBL

Contract: 4,000,000 BBL

Unit Price: Gross \$ 54.00 USD/Net \$52.00 USD Per Bbl.

Commissions: \$1 USD Seller side \$1 USD Buyer side.

TOTAL INVOICE VALUE: \$104, 000.000.00

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Bank Name

VTB {JSC}

Bank Address

ULITSA AKADEMIKA SKRYABINA, 1/58, MOSKVA, 109377 - +7 (495) 777-24-24
info@vtb.ru; VTB Bank Business: 8 (495) 739-77-99 corp@vtb.ru

Account №.

3070284120000004711

Account Name

OJSC BURNEFTEGAS BASHNEFT REFINERY

Swift Code/ABA Number

VTBRRUMM

Bank Officer

DMITRY ANDREI

BUYER BANKING COORDINATES

Bank Name

USB

Account Name

Bank Address

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Account №.	CH89
Swift Code	UBSW
Wire Routing No	
Bank Officer:	
Email/Phone:	

QUALITY CERTIFICATE SPECIFICATIONS

Property	Limits	Test Method		Remarks
		IP	ASTM	
APPEARANCE				
Visual appearance	Clear, bright and visually free from solid matter and undissolved water at ambient fuel temperature			
Colour	Report		D 156 or D 6045	
Particulate contamination mg/L	Max 1.0	423		
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Fuel Recovered					
10% v/v at °C	max	205.0			Or IP 406 or D 2887,
50% v/v at °C		Report			
90% v/v at °C		Report			
End Point, °C	max	300.0			
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Density at 15°C, kg/m ³		775.0 min to 840.0 max	160 or 365	D 1298 or D 4052	
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Freezing Point, °C	max	-47.0	16 or 435 or 528 or 529 or 71	D 2386 or D 5972 or D 7153 or D 7154 or D 445	or D7042,
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